



Job Title: Manager of Government Affairs & Advocacy

Position Summary:

The Tennessee Chamber of Commerce & Industry, the state's most influential statewide business advocacy organization, seeks a dynamic and motivated **Manager of Government Affairs & Advocacy** to support the Chamber's legislative and regulatory advocacy efforts. This position plays a key role in advancing pro-business policies and protecting Tennessee's competitive business climate through strategic engagement with state government, members, and partner organizations. This position reports to RJ Gibson, Director of Government Affairs & Advocacy, Tennessee Chamber of Commerce.

Key Responsibilities:

Legislative and Regulatory Advocacy

- Monitor, analyze, track, and advocate for and against proposed legislation and regulatory developments affecting the business community.
- Own and manage a distinct portfolio of policy issue areas with direction from and coordination with the Director of Government Affairs & Advocacy.
- Support the development and execution of advocacy strategies before the Tennessee General Assembly and state agencies.
- Draft policy briefs, position statements, talking points, and testimony for legislative and regulatory proceedings.
- Attend and report on legislative committee meetings and public hearings.

Stakeholder Engagement

- Build and maintain strong relationships with state legislators, agency officials, and business leaders.
- Coordinate with member companies to understand their policy priorities and communicate legislative developments, including managing Chamber committees and industry advisory councils.
- Facilitate member engagement in advocacy initiatives, including legislative visits, grassroots campaigns, and policy working groups.

Communications and Events

- Work with the communications team on drafting updates for member communications, including the Chamber's weekly legislative reports, action alerts, and newsletters.
- Assist with planning and executing government affairs events such as the Day on the Hill (state and federal), policy roundtables, and Chamber conferences.

Research and Policy Development

- Conduct research and compile data to support policy positions on issues in a distinct policy portfolio (e.g., tax, environment, workforce, infrastructure, energy).
- Contribute to the development of the Chamber's annual policy agenda in collaboration with staff, committees, advisory councils, and other stakeholders.

Qualifications:

- Bachelor's degree
- 3–5 years of experience in government affairs, legislative advocacy, or public policy, including, but not limited to, experience with a trade association, chamber of commerce, elected official, state agency, or lobbying firm.
- Familiarity with Tennessee business issues, including taxation, infrastructure, and environmental regulation.
- Strong understanding of the legislative and regulatory process in Tennessee.
- Excellent written and verbal communication skills, including experience drafting policy content for professional and public audiences.
- Proven ability to build relationships across diverse stakeholders regardless of the political leanings of the stakeholder represented.
- High level of initiative, professionalism, and organizational skills.

The Tennessee Chamber offers a competitive salary and benefits package commensurate with experience. Candidates must be willing and able to work in downtown Nashville per the Chamber's current hybrid work schedule. Some statewide travel will also be required (less than 20%).

How to Apply:

Interested candidates should submit a cover letter, resume, and writing sample (e.g., policy memo, issue brief) to **RJ Gibson** (RJ.Gibson@tnchamber.org) with the subject line: **Manager of Government Affairs Application**. Deadline to apply is June 19, 2026. Preferred start date August 1, 2026

